

*Noted: The Greeting Card Expo + Gifted: The Creative Gift and Home Expo

April 17-18, 2024 Fort Mason Center for Arts & Culture San Francisco, CA

Webinar Agenda

- Introductions
- Hours, Move-in/Move-Out, Shipping
- Exhibitor Space Specifics/FAQs
 - What you can and cannot bring
 - Furniture/shelving
 - Dimensions
 - Renderings
- Exhibitor Badges
- Marketing Campaign and how you can help
- Hotel Information
- Additional Exhibitor Benefits
 - Pitch programs
 - Show Awards







Introductions

- Greeting Card Association
- GCA Staff:
 - Nora Weiser, Executive Director
 - Kori Sulewski, Membership and Program Manager
 - Mary Fitzgerald, Conference Planner
 - Endsley Eggert, Marketing Manager
 - Jasmine Romero, Membership Assistant
- Committee Chairs and Volunteers:
 - Kate Murray, Quick Brown Fox Letterpress
 - Dave Phipps, Avanti Press





The Show – Who, Why, Where

- *Noted is the largest gathering of greeting card makers in the country
- Adding Gifted will continue to expand the community
- By bringing management of *Noted and Gifted all under GCA, we are able to listen to needs to exhibitors and buyers and be flexible with the planning process
- Fort Mason Center for Arts & Culture a hub for creativity, imagination and innovation, the perfect spot for *Noted and Gifted!







*Noted or Gifted?



One cohesive show, one floorplan, one venue.

*Noted

- Exhibiting 60% greeting cards
- Included shelving: 1" deep shelves
- Bar-height table and stool

Gifted:

- Not limited in exhibiting products
- Ladder shelving
- Lower table and chair

Show Hours



*Noted +*Gifted

Shipping Dates (tentative)

• Advanced Warehouse – March 1 – April 10

Exhibitor Move-in Hours:

- Tuesday, April 16: 12:00 pm 11:59 pm
- Wednesday, April 17: 7:00 am 10:00 am

Show Hours:

- Wednesday, April 17: 10:00am 6:00pm
- Thursday, April 18: 10:00am 6:00pm

Move-out Hours:

- Thursday, April 18: 6:00 pm 10:00 pm
- Friday, April 19: 8:00 am 12:00 pm

Turn-Key Exhibit Package

Move-In Ready Spaces

- 8' high white walls
- fascia-mounted halogen light fixture (with electrical)
- *Noted: 45" high table(s) & adjustable 24.8"-29.5" stool(s)
 - *Noted: uninstalled shelves, 1" deep
- Gifted: 29" high rectangular table(s) & chair(s)
 - Gifted: Ladder shelving unit with four shelves
- 11.75×11.75 street-style aisle sign
- Street style aisle sign on header bar
- Waste basket by request
- On-site printed map listing



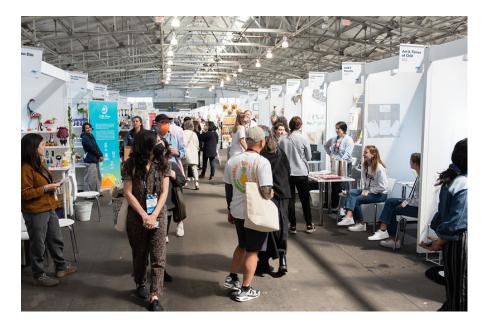


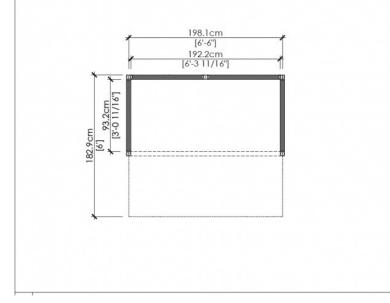
Exhibit Wall Details

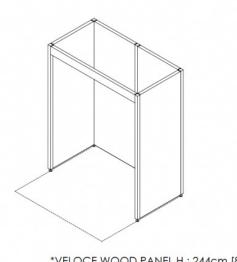
- 6x6, 6x12, 6x18, and 6x24 displays are 8 ft high Veloce Architectural Wall hard panel structures with 3ft deep side walls and wooden header in white.
 - Corner displays will have a full-length return wall at 3ft long.
- 10x10, 10x20, 10x30 displays are 8 ft high Veloce Architectural Wall hard panel structures with 8ft deep side walls and wooden header in white.
 - Corner displays will have a full-length return wall at 8ft long.
 - Corners only: submit inquires/requests for a 3ft return wall instead of an 8ft return wall by emailing mary.fitzgerald@civicamanagement.com





6x6 Specifications

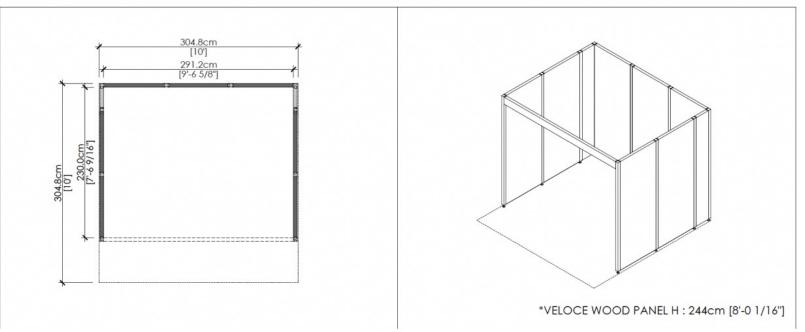




6x6 and 10x10 Renderings

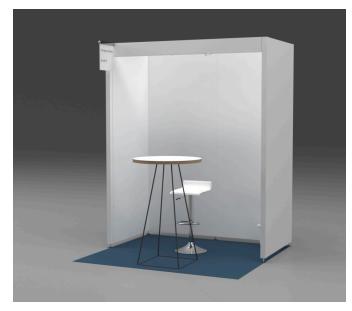
*VELOCE WOOD PANEL H : 244cm [8'-0 1/16"]

10x10 Specifications





*Noted Renderings





10x10 spaces

6x6 spaces

Gifted Renderings



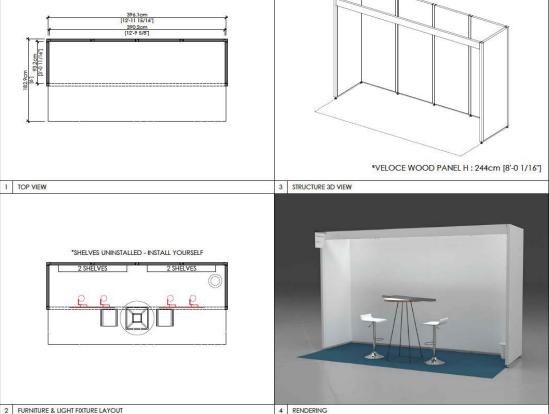


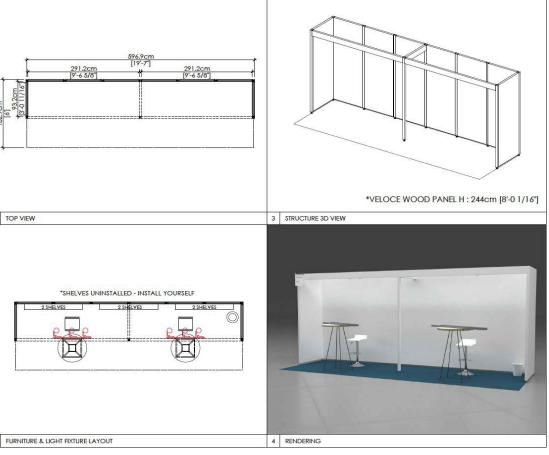
Renderings

6x12 6x18 596.9cm [19'-7"] 291.2cm 291.2cm 93.2cm 82.9cm [6] _____

TOP VIEW

2





What You Can and Can't Bring

YES

- Fabrics must be flameproofed and foam board must be flam- retardant
- Small storage boxes are allowed. A coat/storage check will also be available.
- Can bring floor spinners and display racks under 8 feet tall
- Can bring in your own shelving to mount on your own
- Corner displays can decorate the outside wall (return wall).
- Can mount product directly on walls (Will incur additional charges for holes drilled larger than ¼")
- Can use approved adhesives including Velcro, command strips, glue dots (no wallpaper)
- Can apply vinyl wall graphics great for branding
- Can bring a fatigue mat
- Plants/flowers are allowed, but please be mindful of neighbors with allergies

NO

- Outside furniture is not permitted unless the display is 6x18, or 10x20 or larger.
- Décor cannot extend outside or above the display space
- Cannot paint your own exhibit space Painting, and ordering of paint, is handled through the show decorator labor. Paint is allowed on the back wall only.
- Cannot apply graphics to the floors
- Cannot bring area/decorative rugs
- Cannot use drywall anchors, toggle anchors, lag bolts
- Cannot bring balloons
- Cannot bring paper/flammable décor/displays that cover an entire wall (retail items/greeting cards are allowed).

Exhibitor Badges

- 6x6 Display = 1
- 6x12 Display = 2
- 6x18 Display = 3
- 10x10 Display = 2
- 10x20 Display = 4
- 10x30 Display= 5
- Additional are \$35/each

- Register them in your Exhibitor Portal



RETAIL BUYERS + SALES REPS

see vou in

*Noted+Gifted Marketing Campaign

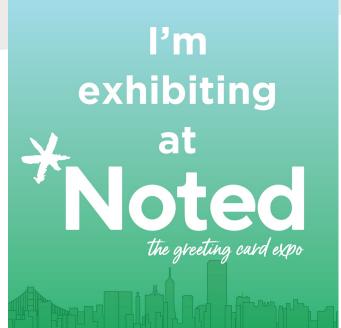
- Advertising, E-Blasts, and Media Partnerships with industry publications
 - Stationery Trends, Gifts & Dec, and Gifts Plus
- Outreach to over 20,000 buyers nationwide
- Targeted outreach to over 5,000 buyers within a 3-hour drive from the Bay Area
- Connecting with other associations to invite their members and buyers
- Programming for retailers to add value to their attendance experience
- Connecting exhibitors with buyers through our Shark-Tank-Style "Pitch Program"
- On-site mobile app in addition to printed Event Guide
- Activations and low-cost sponsorships to make connecting with buyers more meaningful
- VIP buyer program to make sure the right buyers from the right accounts shop the show
- *Noted Village areas at industry shows to raise visibility with buyers including NY NOW and Atlanta Market
- Personal outreach from brands using marketing tools supplied by *Noted+Gifted



APRIL 17 - 18, 2024 FORT MASON CENTER WWW.GREETINGCARD.ORG

*Noted+Gifted is an event by the community, for the community. We need YOUR help to invite retailers and get them to attend!

- Share your retailer list with GCA
- Let your reps know to invite their retailers
- Send out physical mailers
- Post on social media
 - Exhibitor Images Drive



 Consider sponsorship to expand your presence beyond your space: Art of the Card (\$250)



Select List of 2023 Buyers

12 SMALL THINGS ABSOLUTE GALLERY ANNIE S HALLMARK SHOP Arch Supplies Art of Play Artful Home ASIAN ART MUSEUM STORE AZUCA JEWELRY **Barque Gifts** Be Home Bella Vita BIANCO BLACK BIRD AND DESIGN Books Inc. **BROWNIES ACE HARDWARE** Burro Cactus Jungle CAKEBREAD CELLARS CALIFORNIA ART SUPPLY California Museum Calliope Casa Azteca Center of the World Inc. Chicago Architecture Center Cliff's Variety Store Cole Hardware COLORADO CRAFT COMPANY Copperfield's Books Daisy's Daniel Richards

Denver Art Museum

DraegersEast Bay BooksellersEcru Modern StationerEl Camino Health Gift Shopselements retail group inc.EviteExit 9 Gift EmporiumFair Oaks Blvd NurseryFINE ARTS MUSEUMS OF SAN FRANCISCOFIVE tenFLAX art and designFlax Pen to PaperFolioFriends of Santa Cruz State ParksGoubern GATE NATIONAL PARKS CONSERVANCYhallojakHeath NewsstandHOME GOODSHUNTINGTON MUSEUMJ. Paul Getty TrustJEWELS WITHINKensington Collection	
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LOLA of North Beach
Los Altos History Museum
M.Lovewell
Maido Stationery
Meijer Inc
Menage Fine Stationery & Gifts
Mendocino Book Company
Milward Farrell Fine Art
MINISTRY OF SCENT
Mochi Kids
Mountain Hardware & Sports
Museum of Latin American Art
National Research & Development Creation
NEVADA CITY HOME AND GARDEN
Nevada City Home and Garden
OAKLAND MUSEUM OF CALIFORNIA
Paper Luxe
Papier Interiors
Perch
PERRYS PARCEL & GIFT
Port Book and News
Raley's Superstore
Red cap
RED STELLA
Retail Concepts
Rockin Rudy's
RUSSIAN HILL BOOKSTORE
Sausalito Chamber of Commerce Visitor Ce
Scout Bookstore
SERENDIPITY CARDS AND GIFTS

SFMOMA
Social Paper Plan
Space Needle/Chihuly Garden and Glass
Stampin' Up
STANFORD HEALTH CARE GIFT SHOP
Staples
TAGS
TARGET
THE GARDENER
The J. Paul Getty Trust
The Well Dressed Home
XLT
UC DAVIS MEDICAL CENTER GIFT SHOP
Urban Indigo
Urbanic Paper Boutique
WALMART
Williams Sonoma, Inc.
WINK SF
WOOF
Yosemite Conservancy

Pitch Programs

- What are they
- Applications open until Feb 16th
- Cost: \$250
- Scholarships available
 - New Makers and Makers of Color
- Training sessions







Hotel Information

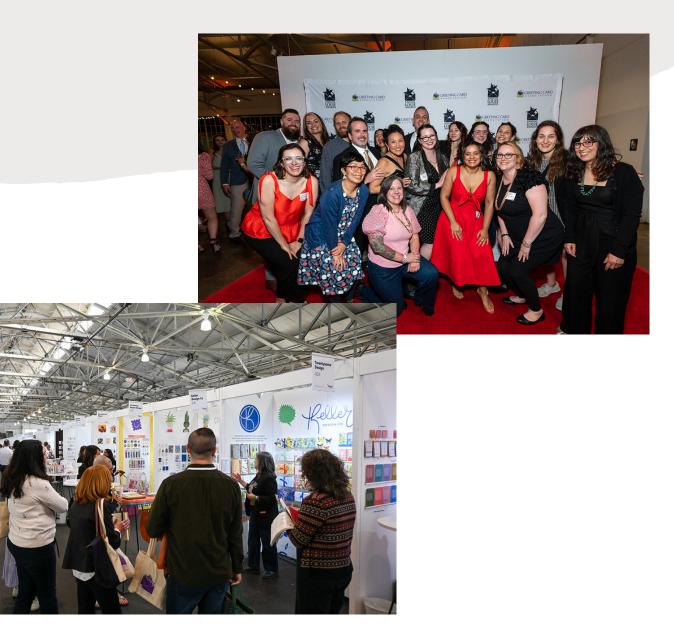
- Kimpton Alton Hotel in Fisherman's Wharf
 - Room Rate: \$179/night
 - 10-minute walk from venue





Additional Things

- Louie Celebration
- Show Awards
- Exhibitor Kit
- Exhibitor Portal





Thank you!

Questions: <u>ksulewski@greetingcard.org</u> or <u>gca@greetingcard.org</u>

